



# APPENDIX I: Select TEDCO Portfolio Company Highlights

## TEDCO Portfolio Company

### N5 Sensor

- N5 Sensors' mission is to keep people safe from environmental hazards through a cloud-connected ecosystem of smarter sensors and by leveraging the endless possibilities of shared data and AI.
- The company has raised over \$3M and posted 60% revenue growth (year over year). With global market expansion, strategic partnerships, and scalable manufacturing, N5 offers a high-growth opportunity with strong potential returns and local job creation.
- In 2024, N5 Sensor revenue was over \$5 million
- Currently offering this product in the South Korean market



## TEDCO Portfolio Company

### Emergency Medical Innovation, Inc. DBA NasaClip

- Company has achieved FDA Class I device authorization for the product.
- Last Round FD Post-Money Valuation: \$5M valuation cap.
- NasaClip provides a safe, effective and low-cost solution to nosebleed rescue that will be the go-to product of nosebleeds with revenue potential of \$50M over the next 5 years.



## TEDCO Portfolio Company

# Apkudo, Inc.

- In 2022, Apkudo completed a \$14.4M growth financing round led by Closed Loop Partners' Leadership Fund.
- In 2023, Apkudo completed \$37.5M in Series C round.
- In 2024, Apkudo acquired Mobile reCell.
- Hive Enterprise benefits from a purely ROI-driven sale, delivering up to 10 times its license fee in short-term cost savings.

The Apkudo logo is displayed in a bold, lowercase, sans-serif font. The background of the slide features a blurred image of server racks with blue cables and smartphone screens showing a mobile application interface.

## TEDCO Portfolio Company

# Longeviti Neuro Solutions, LLC

- Longeviti's products are FDA cleared.
- In 2023, generated over \$5M in revenue.
- The company has helped over 4,000 patients and is growing 40% annually.
- Longeviti has been in touch with distribution partners in Europe and Australia to expand internationally.

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## TEDCO Portfolio Company

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### LePrix Inc.

- LePrix is the leading technology marketplace platform for the \$51B pre-owned luxury supply chain for retail business.
- LePrix's future financing plans include a Series A of approximately \$5M which will allow it to hire another 50-60 employees in the area.
- If LePrix needs to accelerate growth, it may consider raising a Series B in the next two years.

# LePrix



## TEDCO Portfolio Company

### Cerebro Capital Inc.

- Cerebro Capital, Inc. is a Maryland-based fintech company that has created a proprietary software platform and marketplace for commercial lenders and borrowers.
- In Q1 2023, raised \$5M with a \$19.3M pre-money valuation.
- They raised \$2.4M prior from the following investors: Grotech Ventures, Inner Loop Capital, Sterling Partners and Point Field Partners (Steve Bisciotti Family Office), and TCP Fund (Chris College).
- By the end of 2023, the company closed on a \$6.1M seed round.

CEREBRO CAPITAL

## TEDCO Portfolio Company

# CareSave Technologies, Inc. (dba HomeCare.com)

- TEDCO invested \$499,934.37 in Homecare's Series B on January 12, 2018, through Maryland Innovation Opportunity Fund I ("MIOF").
- In connection with the \$25M Series D financing, Homecare submitted a tender offer for existing shareholders wherein MIOF I had the opportunity to sell approximately 5% of its position at \$107.49 per share, a 15% discount to the Series D price.
- With over 1.8M caregivers on its platform, HomeCare.com has one of the largest private pay caregiver communities.



## TEDCO Portfolio Company

### Keep Company, Inc.

- TEDCO invested \$200K at the end of 2022, and again in Q2 2023.
- Since then, the company has generated \$250K in revenue in Q1 of 2023 alone and raised \$800K by the end of Q2 2023.
- The company completed the Techstars program in early April with a Demo Day that was attended by over 1,000 people.

Keep  
company.



## TEDCO Portfolio Company

### Astek Diagnostics

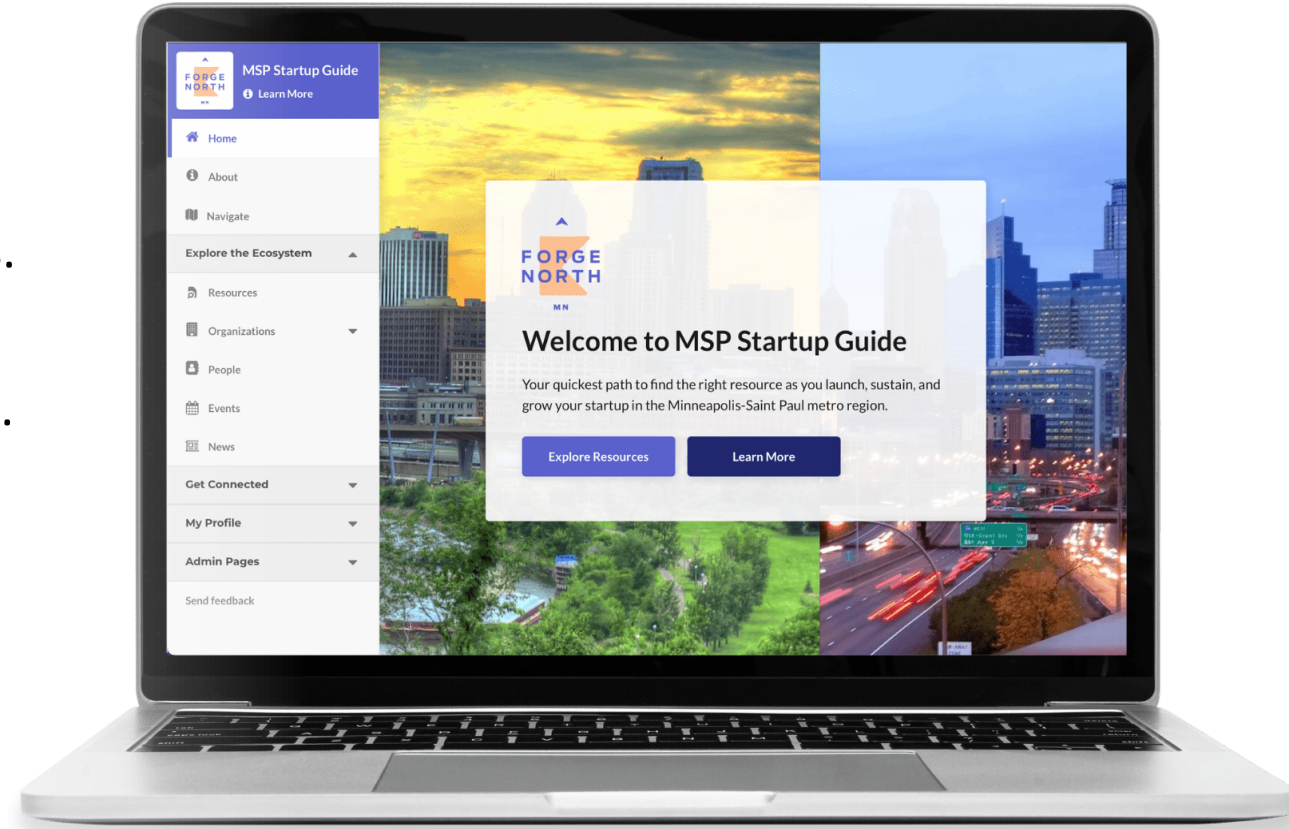
- In 2023, Astek raised a \$2M Seed round, along with \$700K non-dilutive funding.
- Clinical-stage company providing therapeutic response to urinary tract infections (UTI).
- Technology provides insight on antibiotic sensitivities to better treat infections and supports prevention of antibiotic resistant strains.



## TEDCO Portfolio Company

# EcoMap Technologies, Inc

- EcoMap delivers AI-enabled Ecosystem Intelligence to institutions and their stakeholders.
- In 2022, EcoMap raised \$3.5M in funding.
- EcoMap is used in 13+ ecosystems across the U.S. and abroad.



# Successfully Exited TEDCO Portfolio Companies



# TEDCO Portfolio Company

## VirgilHR, Inc.

- The company closed on a \$1.5M pre-seed round in Q1 2023.
- Since March 2023, has established a pipeline of \$86K of contracts in their first month.
- Last Round FD Post-Money Valuation: \$5M valuation cap.
- The company graduated from Techstars Workforce Development in February.



The screenshot displays the VirgilHR interface. At the top, there's a search bar and a '+ Talk to Virgil' button. The main chat window is titled 'MA Employee Onboarding' and includes a 'U.S. Wage & Hour' label. The chat content includes a message about Massachusetts law exemptions and a question: 'Which of the following descriptions sound like the work an employee would perform in position you are creating?'. Below this is a list of job descriptions: 'Management of Employer's Business (Executive Employees)', 'General Business Operations (Administrative Employees)', 'Requires Specialized Academic Training (Learned Professional)', 'Computers (Computer-Related Occupations)', 'Sales Away From Employer's Place Of Business', 'Artistic Or Creative Endeavors (Creative Professionals)', and 'None Of The Above'. To the right, there's a 'Notes' section with an illustration of a hand writing on a notepad, and a 'Legal FAQs' section with an information icon and the text 'Legal FAQs in your'.



## TEDCO Portfolio Company

### Allovue, Inc.

- Allovue is a fintech solution for K-12 educators.
- In 2019, Allovue acquired Equiday.
- In 2024, TEDCO successfully exited Allovue after it was acquired by PowerSchool.

